



SADC

DKP - CSM
JOINT STOCK COMPANY



ASIA STAR CORPORATION AND SUBSIDIARIES' PROFILE



SADC



OUR HISTORY



2002: ASIA STAR CORPORATION

2006: DKP LOGISTICS SOLUTION CORPORATION



SADC

2011: SAOA D.C INVESTMENT JOINT STOCK COMPANY

2017: DKP COLD STORAGE MANAGEMENT AND OPERATION JOINT STOCK COMPANY





SADC



OUR MILESTONES

Time	Asia Star Corporation (Sao A)	DKP Logistics Solution Corporation (DKP)	Sao A Investment Joint Stock Company (SADC)	DKP Cool Storage Management and Operation Joint Stock Company (DKP CSM)
2002'	Dec.02nd: Asia Star Co., Ltd (Sao A) was established and registered at Haiphong Investment and Planning Department under registered no 0200504188. The main biz was to operated a 4,000M2 depot at Old port location of Haiphong.			
2006'		May.30th: Vinh Loc Joint Stock Company was established and registered at Haiphong Investment and Planning Department under registered no 0200672425. The main biz was to do international ocean freight forwarding.		



OUR MILESTONES

Time	Asia Star Corporation (Sao A)	DKP Logistics Solution Corporation (DKP)	Sao A Investment Joint Stock Company (SADC)	DKP Cool Storage Management and Operation Joint Stock Company (DKP CSM)
2007'	Apr.24th: New strategic shareholder joined, to change the name to Asia Star Corporation. On Jun, 2007, expanded to new depot facility, 14,000m2 at Dinh vu area.	Jun.27th: New strategic shareholder joined, to change the name to DKP Logistics Solution Corporation. Expand to inland trucking operation and domestics forwarding.		
2008'	Jan.01st: Closed operation of 4,000m2 depot at old port area. Expanded additional 8,000m2 brand new container yard at Dinh vu area and moved all depot operation to Dinh vu area. Total depot at Dinh Vu then was 22,000m2.	Mar.25th: Expanded trucking fleet by acquired additional brand new 10 container trucks and chassis, dedicated for cross-border route.		
2009'	Jan.01st: Expanded additional 21,000m2 container yard. Total operating depot was 43,000m2.	May.20th: Started to handle cross-border biz directly for Chinese customers both reefer and dry cargoes.		



OUR MILESTONES

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2010'	Jan.01st: Expanded additional 23,000m2 container yard. Total operating depot was 66,000m2.	Oct: Became the leading agent for Chinese's cross-border client, both inbound and outbound with 1,500 container monthly volume.		
2011'		Jan: Expanded trucking fleet by acquired 13 brand new container trucks / chassis.	Mar.01st: Halphong Port Development Joint Stock Company was established and registered at Halphong Investment and Planning Department under registered no 0201147203. To lease from MP Dinhvu Industrial Zone 140,942m2 lands for USD16 million Container yard and Logistics Center project.	
2013'			Dec: Started construction.	



OUR MILESTONES

Time	Asia Star Corporation (Sao A)	DKP Logistics Solution Corporation (DKP)	Sao A Investment Joint Stock Company (SADC)	DKP Cool Storage Management and Operation Joint Stock Company (DKP CSM)
2014'	Aug: Became Family own after major shareholder / CEO Mr Tran Tien Dung took over all other shares.			
2015'	Jan.01st: Took over all truck fleet and trucking operation from DKP. Jun.09th: Take the major share at SADC from Mr Tran Tien Dung's wife and became the major owner of SADC.	Jan.01st: Moved all truck fleet and trucking operation to Sao A.	Apr.24th: the 1st 50,000m2 was put into operation. Jun.09th: Became 100% own by Asia Star Corp (Sao A) and Mr Tran Tien Dung's family, changed the name to Sao A D.C Investment Joint Stock Company (SADC).	
2016'	May.01st: Closed all 66,000m2 depot operation at short term leased land. Moved all depot operations to new facility of Sao A D.C at center of Dinhvu area.		Nov.01st: all 140,942m2 new modern depot was completed construction and put into operation.	



SADC



OUR MILESTONES

Time	Asia Star Corporation (Sao A)	DKP Logistics Solution Corporation (DKP)	Sao A Investment Joint Stock Company (SADC)	DKP Cool Storage Management and Operation Joint Stock Company (DKP CSM)
2017'		Oct: Became a subsidiary company of SADC.	Aug: Contributed 33,299 M2 land with two other strategic shareholders to set up DKP Cold Storage Management and Operation Joint Stock Company. Oct: Take all share of Mr Tran Tien Dung at DKP and became the major owner of DKP.	Aug.04th, 2017 was established and registered at Haiphong Investment and Planning Department under registered no 0201802645. The major biz was to operate 33,299m2 Customs bonded warehouse and container yard at Center of Dinhvu Industrial park of Haiphong.
2018 + 2019 Target	To become Family Holding Company of Mr Tran Tien Dung.	Together with DKP CSM becoming the leading in Vietnam / China Cross border trade and bonded warehouse management.	To list on Vietnam securities stock market for further expansion in logistics in whole Vietnam	Together with DKP becoming the leading in Vietnam / China Cross border trade and bonded warehouse management.

SAO A D.C DEPOT

- Container yard: 140,942 M2 with 50 years long time lease till end of Jun, 2057.
- Storage capacity: 12,000 teus
- Annual throughput: 700,000 teus
- Ground condition: Asphalt with water drainage system to ensure no flood, even on heavy typhoon
- EDI facilities
- ICD and customs bonded warehouse license to handle laden importing and exporting containers
- Gate In: 8 Lanes (1 Weighing Lane for VGM)
- Gate Out: 04 lanes
- CCTV: 53 cameras
- Lighting system: 27 poles from 12-25 meter height
- Security workforce: 11 men / gang
- Container Cleaning Area: 5,000 M2 with dirty water treatment system
- Container Cleaning Slot: 10
- Handling Equipment: 8 units (03 for laden, 05 for empty containers).
- 02 Electricity transformers to ensure electricity for 100 reefer containers, serving big quantity of reefer container PTI.
- Official Service center for Carrier TransiCold



CONTAINER MAINTAINANCE AND REPAIR SERVICE

- 1,300 M2 in house workshop with roof to ensure on time repair regardless weather condition; 5,000 teus repaired monthly.
- Own M&R Workforce: 33 experienced workers
- Own 20 container surveyors with 07 IICL certified. Annual training for updated IICL standard.
- High standard wood and bamboo floorboard: 100% imported from CIMC China



INLAND TRANSPORTATION SERVICE

- Reliable Own Container truck / chassis fleet: 35 units
- Ensuring 1,000 teus daily shipside trucking form SaoA DC Depot to different terminals in Haiphong
- Providing reliable trucking service to VIP clients in Industrial Zones and border gate provinces.
- OOG and project cargoes handling



- Specializes in Vietnam / China cross border trade
- Reefer cargoes: Buffalo meat, pork meat, poultry, seafood, Poultry,... with volume ~3,000 feus annually.
- Dry cargoes: Almond, Walnut, Macadamia; ferro tungsten, antimony metal, ferro manganese, ferro silicon, ferro chrome,... with volume ~5,000 teus annually.
- Available reefer / dry container for lease.





OUR ADVANTAGES – YOUR BENEFITS (PART 1)

Seq	Detail	Sao A D.C Depot	Other Depots in Dinh Vu – Hai phong	Customers' benefits
1	License for laden exporting cargoes and customs bonded warehouse.	Yes	95% Nil	<ul style="list-style-type: none"> - More convenient for clients to lift off laden and lift on empty at one depot, avoids traffic jam in the crowded Dinh vu area. - Lower shipside trucking cost than terminals for clients, better cost saving. - Free storage for laden, better cost saving. - More flexible to truck to all terminals at Haiphong area at the same shipside trucking cost, better for shipping lines has vessels calling at different terminals. - No customs fee to change laden containers from the terminal to other terminal for loading when loading plan changes, cost saving for shippers and shipping lines.
2	Number of Operating Depots and size, capacity	1 depot = 140,942 M2 = 12,000 teus storage	1-3 from 10,000 – 63,700 M2 to store 700 – 5,000 teus	<ul style="list-style-type: none"> - Concentrates in one biggest scale depot at the center of the area that allows more boxes storage at the lowest operating cost in the market. - Reduces the workload for clients to manage the inventory. - More convenient for clients to return and pick up containers.
3	Annual throughput	700,000 teus	From 25,000 - 300,000 teus	<ul style="list-style-type: none"> - Biggest size, lowest operating cost, best cost saving for clients. - Able to receive more volume, assist client to reduce the number of vendors, reduces workload and better cost saving again.
4	Lift on/Off Handling equipment	8 units (3 for laden and 5 for empties)	From 1 - 5 units	<ul style="list-style-type: none"> - Faster truck dispatch, time saving for clients. - Makes the clients / truckers happier.
5	Own truck fleet for shipside .	35 units to ensure 1,000 teus daily	From 0 - 29 units to ensure 100 – 600 teus daily	<ul style="list-style-type: none"> - Avoids empty and laden container short ship. - Allows bigger volume of ship side. - Lower operating cost, better saving for clients.
6	Dry and Reefer M&R.	1,300 M2 in house with roof, camera system. 33 workers and 20 surveyors. 07 of them are IICL certified. 5,000 teus M&R monthly. Official Service center of Carrier TransiCold	Outside without roof. From 0-30 workers and less than 15 surveyors. Few of them are IICL5 certified. From 0-4,000 teus monthly. Mostly Nil	<ul style="list-style-type: none"> - Faster and more professional EOR for clients' approval - Better productivity, lower cost. - Ensures repairing speed when rain and typhoon. - Get back operation earlier for clients' damage containers. - Safer for workers. - Specialize in Reefer.

OUR ADVANTAGES – YOUR BENEFITS (PART 2)

Seq	Detail	Sao A D.C Depot	Other Depots in Dinh Vu – Hai phong	Customers' benefits
7	Floor board for Container M&R	100% imported CIMC brand inclusive of Bamboo floor board	Mixed between low grade local ones and imported ones	<ul style="list-style-type: none"> Ensures high quality M&R for clients. Big buy volume to ensure competitive rate.
8	Container Washing area and Dirty water treatment	5,000 M2, 10 cleaning lanes and 18 workers with dirty treatment	From 100 - 1,000 M2, max 8 lanes and 3-9 workers. Mostly NIL	<ul style="list-style-type: none"> Faster cleaning, times saving for clients/truckers. Avoid traffic jam, accident inside depot. Better environment protection and Better social responsibility.
9	Facilities for reefer containers	Service center for Carrier TransiCold. 100 reefer plugs	Mostly Nil	<ul style="list-style-type: none"> Ensure high quality service for reefer container at high reefer volume market of Hai phong. Ensure big volume of reefer container PTI-ed, tested each day.
10	Depot ownership	Long term lease form the government for 50 years, effective till Jun.30th, 2057	Mostly short term lease from the 3rd parties under 1-5 years contract.	<ul style="list-style-type: none"> Long term commitment to the client. Methodical yard system construction for long term operation.
11	Ground condition	Asphalt with water drainage inside and surround the yard	Asphalt and Gravel. Mostly no water collecting canal surround and in side.	<ul style="list-style-type: none"> Ensures no flood in heavy rain or typhoon. Protects both empty and laden container safely.
12	Lighting pole system	10*25 meter + 7*18 meter + 10* 12 meter poles	From 0 - 12 poles	<ul style="list-style-type: none"> Ensures enough light for the clients/drivers to find the containers' location easier at night. Ensures safer working condition at night time. Avoid traffic jam, accident inside depot.
13	Security workforce	11 men / gang	Max 8 men / gang	<ul style="list-style-type: none"> Ensures empty and laden containers safety at yard.
14	Security camera at entrance gate and inside depot	53 units	Mostly Nil	<ul style="list-style-type: none"> Ensures empty and laden containers safety at yard. Easier monitoring for both management and clients. Easier track and trace the trouble if any.
15	Entrance Gate	08 lanes for Gate In and	From 2 - 5 lanes	<ul style="list-style-type: none"> Faster gate in and out for clients.

SAO A D.C DEPOT LOCATION



Sao A D.C Depot
Km5 Dinh Vu Road
Dong Hai 2 Ward, Hai An Distr,
Hai Phong, Viet Nam



THANK YOU FOR YOUR SUPPORT AND CO-OPERATION!



“ We endlessly improve ourselves to deserve a service provider of the highest quality and stability”.